# Atlantic City Electric: Commercial & Industrial (C&I) Prescriptive and Custom

### About the program

The Prescriptive and Custom Program makes it easy for our C&I customers to install high-efficiency electric equipment across a wide range of technologies and receive quick one-for-one incentives. Prescriptive incentives cover equipment listed below for heating and cooling, refrigeration, HVAC controls, lighting and lighting controls, food service equipment, and more. Custom incentives allow for non-standard, more complex electric energy efficiency measures that are not defined as a prescriptive measure to receive an incentive.

#### **Process**

- $1.\,$  Complete and submit the Prescriptive or Custom incentive application on our online portal.
- 2. Receive a confirmation email that your application has been received. If your project meets all eligibility requirements, your application will be approved, and you can move forward with your project.
- 3. Receive your application pre-approval letter.
- $4.\,$  Install equipment and complete project completion sections of the project portal.
- Receive your incentive.

All projects are subject to pre-approval and post inspection to confirm equipment installation prior to incentive payment.

For more information on all our offerings, visit atlanticcityelectric.com/WaysToSave/ForYourBusiness or contact us at 833.ACE.PAYS (223.7297) or ace.energysavings@trccompanies.com

## Prescriptive

Prescriptive Incentives are available to eligible equipment types listed below. For other models or equipment types not listed below, see the Custom Incentives that are available on the last page.

LIGHTING (Retrofit & Major Renovation)		
LED Troffer Luminaires Based on DLC primary use category.		Incentive (per fixture)
LED linear recessed troffer/panel	1 x 4 LED new luminaire rated	\$30
	2 x 2 LED new luminaire	\$30
	2 x 4 LED new luminaire	\$35
LED Linear Ambient/Stairwell Luminaires Based on DLC primary use category.		Incentive (per fixture)
LED direct/indirect linear ambient luminaire	2 ft	\$20
	3 ft	\$30
	4 ft	\$40
	6 ft	\$45
	8 ft	\$50
LED stairwell luminaire		\$50



LED Interior Directional Luminaires Based on DLC primary use category.		Incentive
LED wall wash luminaire		\$30/fixture
LED track/mono-point luminaire directional lighting fixtures		\$30/head
LED Display Case Luminaires Based on DLC µ	orimary use category.	Incentive (per fixture)
	4'	\$15
LED display case luminaire, including refrigerator/freezer display	5'	\$20
tor/meezer display	6'	\$25
Display Case Luminaire		\$15
LED High/Low Bay Luminaires Based on DLC	primary use category.	Incentive (per fixture)
High-Bay Aisle Luminaire		\$100 - 5,000 - 9,999 lumens
High-Bay Luminaires for Commercial and Indust	rial Buildings	\$150 - 10,000 - 19,999 lumens \$200 - 20,000 - 29,999 lumens \$300 - 30,000 - 39,000 lumens \$400 - >40,000 lumens
LED Exterior Luminaires Based on DLC prima	ry use category.	Incentive (per fixture)
LED luminaire - wall packs, flood lights, canopy,	landscape	
LED Architectural Flood and Spot Luminaries		
LED Bollard Fixtures		
LED Fuel Pump Canopy		\$50 - up to 4,999 lumens \$125 - 5,000 - 9,999 lumens
LED Landscape/Accent Flood and Spot Luminai	res	\$175 - 10,000 - 19,999 lumens
LED Large Outdoor Pole/Arm-Mounted Area and Roadway Retrofit		\$225 - 20,000 - 29,999 lumens \$275 - 30,000 - 39,000 lumens \$350 - >40,000 lumens
LED Outdoor Pole/Arm-Mounted Area and Roadway Luminaires		
LED Outdoor Pole/Arm-Mounted Decorative Luminaires		
LED Outdoor Wall-Mounted Area Luminaires		
LED Parking Garage Luminaires		
LED Retrofit Kits Based on DLC primary use ca	ntegory.	Incentive (per fixture)
	LED direct linear ambient 2 ft. retrofit kit	\$15
LED retrofit kit for linear ambient luminaire	LED direct linear ambient 4 ft. retrofit kit	\$15
	LED direct linear ambient 8 ft	\$25
155 1 1 1 51111 0 0 1 1 1 0 1	1 X 4	\$15/kit
LED linear style retrofit kit for 2x2,1x4 and 2x4 fixtures	2 X 2	\$15/kit
	2 X 4	\$25/kit
LED integrated retrofit kit for 2x2,1x4 and 2x4	1 x 4	\$20 /kit
fixtures	2 x 2	\$20 /kit
	2 x 4	\$35/kit
LED Retrofit Kits for High-Bay or Low-Bay	≤125W	
Luminaires for Commercial and Industrial Build-		\$60
ings	>250W	
LED retrofit kit for recessed downlight (Per ENERGY STAR® fixture type category)		\$5 - < 1,499 lumens \$10 - 1,500 - 2,999 lumens \$15 - >3,000 lumens



LED ENERGY STAR Fixtures		Incentive (per ENERGY STAR fixture type)
	Accent Light Line Voltage	
	Bath Vanity	
	Ceiling Mount	
	Close to Ceiling Mount	
	Cove Mount	
	Decorative Pendant	
	Downlight Pendant	
	Downlight Surface Mount	
	Linear Strip	\$5 - < 1,499 lumens
ENERGY STAR LED Fixture	Other	\$10 - 1,500 - 2,999 lumens \$15 - >3,000 lumens
	Outdoor (Various Types)	with a city of the state of the
	Outdoor Pole-Mount	
	Pendant	
	Recessed Downlight	
	Security	
	Solid State Retrofit	
	Under Cabinet	
	Wall Sconces	
	Wrapped Lens	
	HID Replacement Lamp >250W	\$100/lamp
LED mogul-screw base replacement for HID lamps and new external driver	HID Replacement Lamp ≤125W	\$50/lamp
	HID Replacement Lamp>125W - ≤250W	\$75/lamp



LED ENERGY STAR Lamps A-Line, PAR, R, G, MR, and other specialty type lamps		Incentive (per ENERGY STAR bulb type)	
		A-Lamp	\$2.50/lamp
	LED Bulb - BR20	\$3	
	LED Bulb - BR30	\$3	
	,	LED Bulb - BR40	\$3
		LED Bulb - G16.5	\$2
		LED Bulb - G25	\$2
		LED Bulb - G30	\$2
		LED Bulb - G40	\$2
		LED Bulb - Other	\$1.50
	A-Line, PAR, R, G, MR, and other	LED Bulb - PAR16	\$5
LED lamps	specialty type lamps	LED Bulb - PAR20	\$5
		LED Bulb - PAR30	\$8
		LED Bulb – PAR38	\$8
		LED Bulb - R14	\$5
		LED Bulb - R16	\$5
		LED Bulb - R20	\$8
		LED Bulb - R30	\$8
		Vertically-Mounted Lamps	\$8.50
		Horizontally-Mounted Lamps	\$8.50
		2G11 Base Lamps	\$8.50
LED Replacement Lamps 2' - 8' <i>Type A per DLC primary use.</i>		\$4/lamp	
LED Replacement Lamps 2' - 8' <i>Type A &amp; B per DLC primary use.</i>		\$4/lamp	
LED Replace	ement Lamps 2' - 8' <i>Type B per DLC</i>	primary use.	\$4/lamp
LED Replace	ement Lamps 2' - 8' <i>Type C per DLC</i>	primary use.	\$4/lamp
LED Sign L Based on DI		types listed in LED Exterior Luminaires above.	Incentive (per watt reduced)
Exterior/Dus	k-to-Dawn, Interior and 24 hour app	lication	\$2
Other Lighting		Incentive (per unit/fixture)	
Exit Signs		\$10	
Linear Fluorescent HE T8		\$0.25/lamp	
	cultural Facilities Operating ≥3,000	≥500 Watt	\$250
hours/year	hours/year	<500 Watt	\$150
Indoor Hortic	cultural Facilities Operating <3,000	≥500 Watt	\$200
hours/year		<500 Watt	\$50



LIGHTING CONTROLS		
Networked Lighting Controls		Incentive
	NLC - Interior, Mounting Height ≤ 12'	
Networked lighting control (NLC) system controlling efficient luminaires	NLC - Interior, Mounting Height ≥ 12'	\$0.60/watt controlled
controlling entolent familialies	NLC - Exterior, All Mounting Height	
	With local or cloud server	\$60/fixture
Networked lighting control - fixture level control	With local or cloud server - lower wattage	\$30/fixture
LLLC	No server required	\$50/fixture
	No server required - lower wattage	\$10/fixture
Dual Daylight/Occupancy Controls		Incentive
Dual daylight & occupancy sensor (DOS)	Min. controlled watts 150	\$50/fixture
Product types covered above under LLLC or NLC	Min. controlled watts 20	\$30/fixture
Daylight Controls		Incentive
Desdiglet continuous discussing control	Min. controlled watts 150	\$40/fixture
Daylight continuous dimming control	Min. controlled watts 20	\$20/fixture
Exterior Lighting Control – Fixture with	Min. controlled watts 150	\$50/fixture
Integrated Controls	Min. controlled watts 20	\$30/fixture
Occupancy/Vacancy Controls		Incentive
Vacancy or Occupancy control (Switch/Wall/	Min. controlled watts 150	\$40/fixture
External Mount)	Min. controlled watts 20	\$20/fixture
Vacancy or Occupancy control (Integrated)		
Occupancy/Vacancy Sensor - Wall Mounted (Integrated)		
Occupancy/Vacancy Sensor - Remote Mounted (Integrated)		\$10/device
Occupancy Dimming Control (Integrated)		
Occupancy Sensor for High-bay – Remote Mounted (Integrated)		

HVAC		
Unitary - Air Conditioners & Heat Pumps < 5.4 tons (65,000 BTU/hr)  Per test procedure/conditions defined in ASHRAE 90.1-2016		Incentive (per ton)
Air Conditioning (AC) only - Split or Packaged		
Single Package Vertical Air Conditioner	Tier 1 - SEER 16 - ≤5.4 Tons	\$75
	Tier 2 - SEER 18 - ≤5.4 Tons	\$100
Unitary HVAC Single Package System	Tier 1 - SEER 16 - ≤5.4 Tons	\$75
	Tier 2 - SEER 18 - ≤5.4 Tons	\$100
Unitary HVAC Split System	Tier 1 - SEER 16 - ≤5.4 Tons	\$75
	Tier 2 - SEER 18 - ≤5.4 Tons	\$100



Heat Pumps - Split or Packaged		
Air Source Heat Pump, Single Package	Tier 1 - SEER 16 - EER 13 - HSPF 10 - ≤5.4 Tons	\$75
	Tier 2 - SEER 18 - EER 13 - HSPF 10 - ≤5.4 Tons	\$100
Air Source Heat Pump, Split System	Tier 1 - SEER 16 - EER 13 - HSPF 10 - ≤5.4 Tons	\$75
All Goding Float Camp, Opin Gyotom	Tier 2 - SEER 18 - EER 13 - HSPF 10 - ≤5.4 Tons	\$100
Unitary - Air Conditioners & Heat Pumps ≥ 5.4  Per test procedure/conditions defined in ASHRA		Incentive (per ton)
Air Conditioning (AC) only - Split or Packaged Unitary HVAC Single and Split Package System Efficiency must >5% over ASHRAE 90.1-2016  Air Source Heat Pump, Single Package or Split System  Efficiency must >5% over ASHRAE 90.1-2016	· ≥5.4 Tons	\$80
Single Package Vertical Per test procedure/co	I nditions defined in ASHRAE 90.1-2016	Incentive (per ton)
Single Package Vertical Air Conditioner ≤20 Tons  Efficiency must >5% over ASHRAE 90.1-2016	≥5.4 Tons	The state of the s
	≤5.4 Tons, Tier 1	
	≤5.4 Tons, Tier 2	\$45
Single Package Vertical Heat Pump - ≤20 Tons	>11.25 Tons & ≤20 Tons, Tier 1	- \$43
Efficiency must >5% over ASHRAE 90.1-2016	>11.25 Tons & ≤20 Tons, Tier 2	
	>5.4 Tons & ≤11.25 Tons, Tier 1	
	>5.4 Tons & ≤11.25 Tons, Tier 2	
Central DX Air Conditioners - All Sizes Per test procedure/conditions defined in ASHRA	F 90 1-2016	Incentive (per ton)
>20 Tons Efficiency must >5% over ASHRAE 90		\$80
Water-cooled & Evaporative Cooling Air Conditioners - All Sizes ≤11.25 tons Per test procedure/conditions defined in ASHRAE 90.1-2016		Incentive (per ton)
Water Source Heat Pump	Tier 1 -5% above baseline	\$50
≤1.4 Tons  Baseline = ASHRAE 90.1-2016	Tier 2 -12% above baseline	\$100
Water Source Heat Pump	Tier 1 -5% above baseline	\$50
>1.4 Tons & ≤5.4 Tons Baseline = ASHRAE 90.1-2016	Tier 2 -12% above baseline	\$100
Water Source Heat Pump	Tier 1 -5% above baseline	\$50
>5.4 Tons & ≤11.25 Tons  Baseline = ASHRAE 90.1-2016	Tier 2 -12% above baseline	\$100
Water-cooled & Evaporative Cooling Air Conditioners - >11.25 to ≤ 63.3 tons Per test procedure/conditions defined in ASHRAE 90.1-2016		Incentive (per ton)
Water-Cooled & Evaporative Cooling Air Conditioners >11.25 to ≤ 63.3 tons		\$50
viatel decide a Evaporative deciling the definition of \$11.20 to \$200.0 tend		1



ENERGY STAR® Geothermal Heat Pumps - All Sizes Per test procedure/conditions defined in ASHRAE 90.1-2016		Incentive (per ton)
Ground Source Heat Pump	Tier 1 -5% above baseline	\$80
≤11.25 Tons	Tier 2 -12% above baseline	\$100
Ground Water Source Heat Pump	Tier 1 -5% above baseline	\$80
≤11.25 Tons	Tier 2 -12% above baseline	\$100
DUCTLESS, Mini Split Air Conditioners Or Heat Pumps - All Sizes  Per test procedure/conditions defined in ASHRAE 90.1-2016		Incentive (per ton)
Ductless, Mini Split Air Conditioners or Heat Pumps	SEER ≥20, EER ≥3 or HSPF ≥10	\$125
Packaged Terminal Air Conditioners Or Heat Pumps - All Sizes  Per test procedure/conditions defined in ASHRAE 90.1-2016		Incentive (per ton)
PTAC Efficiency must be >7.5% over ASHRAE 90.1- 2016	≥0.417 Tons	<b>\$400</b>
PTHP Efficiency must be >7.5% over ASHRAE 90.1- 2016	≥0.417 Tons	\$100

OTHER HVAC EQUIPMENT		
Thermostats & HVAC Controls	Incentive (per unit)	
Occupancy Controlled Thermostat - Electric	\$75	
Smart Thermostats - Electric	\$100	
Dual Enthalpy Economizer Controls	\$250	

# ELECTRIC CHILLERS

Must pursue through Custom program pathway.



REFRIGERATION		
Anti-Sweat Heat Control	Incentive (per door)	
Anti-Sweat Heater Control/Door Heater Control for Cooler/Medium Temp door	Φ50	
Anti-Sweat Heater Control/Door Heater Control for Freezer/Low Temp door	<del>-</del> \$50	
Reach-In/Walk-In Coolers & Freezers	Incentive (per unit)	
Reach-in Cooler/Freezer ECM Evaporator Fan Motor control		
Reach-in Cooler/Freezer Permanent Split Capacitor Motor Evaporator Fan Motor control		
Reach-in Cooler/Freezer Shaded Pole Motor Evaporator Fan Motor control		
Walk-in Cooler/Freezer Electronically Commutated Motor Evaporator Fan Motor control	\$75	
Walk-in Cooler/Freezer Shaded Pole Motor Evaporator Fan Motor control		
Walk-in Cooler/Freezer Permanent Split Capacitor Motor Evaporator Fan Motor control		
Evaporator Fan Controller on Existing Shaded-Pole Motor	]	
Refrigeration Controls	Incentive (per ton)	
Evaporative Fan Controls	ф7.F	
Floating-head Pressure Controls	\$75	
Night Cover	Incentive (per linear ft.)	
Night Cover - Low temp (-32°F to 0°F)		
Night Cover - Medium Temp, case temperature (0°F to 32°F)	\$4/linear foot of width - up to	
Night Cover - High Temp case temperature (32°F to 55°F)	\$500/case	
Night Covers - Open Reach-In Coolers		
Reach-In Door Closer	Incentive (Per Unit)	
Automatic Door Closer - Cooler	\$50.00	
Automatic Door Closer - Freezer	\$75	
Doors	Incentive (per linear ft.)	
Refrigeration Display Case Doors on Open Display Case	\$25 - up to \$600/case	
Strip Curtains	Incentive (per square ft.)	
Strip Curtain for Walk-In Coolers and Freezers		
Strip Curtains – Cooler (Convenience Stores, Restaurants, and Supermarkets)	<b>-</b> \$5	
Strip Curtains – Freezer (Convenience Stores, Restaurants, and Supermarkets)		



VFD - VARIABLE FREQUENCY DRIVES		
VFD	Incentive	
	2 HP - \$500/unit	
	3 HP - \$600/unit	
	4 HP - \$700/unit	
	5 HP - \$800/unit	
2HP to less than 100HP motors, for the following applications only:	7.5 HP - \$900/unit	
Supply Air Fan	10 HP - \$1,100/unit	
Return Air Fan	15 HP - \$1,350/unit	
Chilled Water Pump Heating Hot Water Pump	20 HP - \$1,500/unit	
Water Source Heat Pump Circulation Pump	25 HP - \$1,600/unit	
Cooling Tower Fan	30 HP - \$1,800/unit	
Boiler Feedwater Pump	40 HP - \$2,000/unit	
	50 HP - \$2,500/unit	
	60 HP - \$3,000/unit	
	75 HP - \$3,750/unit	
	100 HP - \$5,000/unit	
From 100 HP to less than 200 HP motors, for same applications listed above.	\$40/HP controlled	

ECMs	
Electronically Commutated Motors	Incentive (per unit)
<1 HP	\$150
1 HP	\$150
2 HP	\$175
3-5 HP	\$250
6-10 HP	\$500
11+ HP	\$750



COMMERCIAL KITCHEN EQUIPMENT		
ENERGY STAR Commercial Dishwashers		Incentive (per unit)
Hadaa Qaarataa	Low Temp Electric	\$75
Under Counter	High Temp Electric	\$325
Door Type	Low Temp Electric	\$400
	High Temp Electric	\$600
Single Tank Conveyor	Low Temp Electric	\$400
	High Temp Electric	\$1000
Multiple Tenk Conveyor	Low Temp Electric	\$1000
Multiple Tank Conveyor	High Temp Electric	\$1500
ENERGY STAR Cooking Equipment		Incentive (per unit)
Vet Envere	Standard Vat Fryer - Electric	\$200
Vat Fryers	Large Vat Fryer - Electric	\$200
Griddles	Electric	\$300
ENERGY STAR Insulated Hot Food Holding C	abinets	Incentive (per unit)
Full Size		\$400
3/4 Size		\$300
1/2 Size		\$275
<b>ENERGY STAR Combination and Convection</b>	Ovens	Incentive (per unit)
Convection Ovens		\$350
Combination Ovens		\$1000
Commercial Combination Oven/Steamer		\$1000
ENERGY STAR Steam Cookers		Incentive (per pan)
Commercial Steam Cooker		\$125
Other Food Service Equipment		Incentive (Per Unit)
Pre-Rinse Spray Valve – Electric Water Heating		\$10
ENERGY STAR Commercial Ice Machines – T	ier 1 (ENERGY STAR) / Tier 2 (CEE)	Incentive (per unit)
0–100 lbs/day		\$75/\$100
101–200 lbs/day		\$75/\$100
201–300 lbs/day		\$75/\$100
301–400 lbs/day		\$100/\$150
401–500 lbs/day		\$100/\$150
501–1000 lbs/day		\$150/\$200
1001–1500 lbs/day		\$200/\$300
ENERGY STAR Commercial Solid Door Refrigerators		Incentive (per unit)
< 15 ft <sup>3</sup>		\$75
> 15 to < 30 ft <sup>3</sup>		\$100
> 30 to < 50 ft <sup>3</sup>		\$150
≥ 50 ft³		\$200



ENERGY STAR Commercial Solid Door Freezers	Incentive (per unit)
< 15 ft <sup>3</sup>	\$100
> 15 to < 30 ft <sup>3</sup>	\$200
> 30 to < 50 ft <sup>3</sup>	\$300
≥ 50 ft³	\$500
ENERGY STAR Commercial Glass Door Refrigerators	Incentive (per unit)
< 15 ft <sup>3</sup>	\$75
> 15 to < 30 ft <sup>3</sup>	\$100
> 30 to < 50 ft <sup>3</sup>	\$125
≥ 50 ft³	\$150
ENERGY STAR Commercial Glass Door Freezers	Incentive (per unit)
ENERGY STAR Commercial Glass Door Freezer < 15 ft³	\$200
ENERGY STAR Commercial Glass Door Freezer > 15 to < 30 ft <sup>3</sup>	\$250
ENERGY STAR Commercial Glass Door Freezer > 30 to < 50 ft <sup>3</sup>	\$300
ENERGY STAR Commercial Glass Door Freezer ≥ 50 ft³	\$300

PLUG LOAD CONTROLS	
Plug Load Controls	Incentive (Per Unit)
Plug Load Controls – Hotel Room HVAC Controls	\$75
Plug Load Controls -Smart Power Strip	\$10
Vending Machine Controls	Incentive (Per Unit)
Plug Load Controls – Non-Refrigerated	\$50
Plug Load Controls – Refrigerated	\$125

COMMERCIAL APPLIANCES		
Clothes Washer - Consortium For Energy Efficiency (CEE)	Incentive (per unit)	
CEE Tier 1	\$100	
CEE Tier 2	\$200	

OFFICE EQUIPMENT	
ENERGY STAR Office Equipment	Incentive (per unit)
Monitors	\$5
Computers	\$5
Uninterruptible Power Supply (UPS)	\$40/kVA
Imaging	\$10
Small Network PC Controller	\$15/PC Controlled



WATER HEATING		
ENERGY STAR Heat Pump Electric Storage Water Heaters - C&I	Incentive (per unit)	
Water heater > 55 gallons	\$1,000	
Water heater ≤ 55 gallons	\$750	

AGRICULTURE	
Agriculture Equipment	Incentive (per unit)
Auto Milker Takeoff	\$90
Dairy Scroll Compressor	\$1000
High Speed Fan 24" - 35"	\$30
High Speed Fan 36" - 47"	\$50
High Speed Fan 48" - 71"	\$100
Heat Reclaimers	\$1000
High Volume Low Speed Fan (HVLS) 16'	\$250
High Volume Low Speed Fan (HVLS) 18'	\$400
High Volume Low Speed Fan (HVLS) 20'	\$500
High Volume Low Speed Fan (HVLS) 22'	\$550
High Volume Low Speed Fan (HVLS) 24'	\$600
Livestock Waterer	\$60
Dairy Vac Pump VSD Controls	\$1000
Low Pressure Irrigation	\$100/acre
Dairy Refrigeration Tune-Up	\$200
Engine Block Heater Timer	\$25

RESIDENTIAL APPLIANCES in C&I BUILDINGS - Non Commercial Duty	
ENERGY STAR Residential Appliances in C&I Building – Non Commercial Duty	Incentive (per unit)
Clothes Washer Tier 1	\$100
Clothes Washer Tier 2	\$100
Clothes Dryer	\$50
Modulating Dryer Valve	\$100
Refrigerators Tier 1	\$100
Refrigerators Tier 2	\$100
Freezer	\$50
Dehumidifier	\$25
Room Air Conditioner	\$25
Water Cooler	\$50



#### **Custom Incentives**

The Custom pathway provides our C&I customers the opportunity to implement non-standard, more complex electric energy efficiency measures that are not defined as a prescriptive measure. Through the Custom pathway, we help customers develop tailored projects that best meet their unique facility and organizational goals. Custom Measures do not include maintenance or repair measures such as compressed air system leak repair. Custom projects are typically multi-measure or optimization solutions for which customers earn performance-based incentives using \$/kWh.

CUSTOM MEASURES	
Typical Custom Project Examples	Incentive
Compressed Air	The lesser of: \$0.16 per kWh saved annually (first year) OR 50% of the eligible project cost.
Refrigeration	
Data Center Equipment/Servers	
HVAC/Chillers	
HVAC Controls	
Motors/VFD	
Building Improvements	
Process Improvements	
Agricultural Lighting/Process	
Custom Lighting	



<sup>&</sup>lt;sup>1</sup> All rebates will be offered equal to or less than the "Up to" value